
Site To Download Sales Dogs You Do Not Have To Be An Attack Dog Successful In Blair Singer

When people should go to the ebook stores, search commencement by shop, shelf by shelf, it is in reality problematic. This is why we allow the book compilations in this website. It will entirely ease you to see guide **Sales Dogs You Do Not Have To Be An Attack Dog Successful In Blair Singer** as you such as.

By searching the title, publisher, or authors of guide you in reality want, you can discover them rapidly. In the house, workplace, or perhaps in your method can be every best place within net connections. If you aspire to download and install the Sales Dogs You Do Not Have To Be An Attack Dog Successful In Blair Singer, it is extremely easy then, before currently we extend the link to purchase and create bargains to download and install Sales Dogs You Do Not Have To Be An Attack Dog Successful In Blair Singer suitably simple!

6GPUUY - MILLS GEORGE

IN A PLACE OF PEACE DURING A TIME OF WAR THE UNFORGIVEN WILL NOT GO FORGOTTEN. Edenville, 1940. In a rural hamlet where the majority of men are overseas to fight Hitler's Nazi war machine, someone is killing veterans of the first world war. Wartime Special Constable 'Lame' Eddie Sommers, a crippled rich boy and the butt of derision, is doing his best to fill a uniform he believes in, yet wears too large. Inexperienced and out of his depth, he turns to a former detective and veteran of the western front for assistance. Involving Marshall Geary might be his biggest mistake. Marshall wears a copper mask, as much to hide behind as to conceal his disfigurements. He struggles against howling flashbacks and the lingering stench of his own concealed crimes. In a town meant for sanctuary, repressed horrors awaken like worms in a collapsing coffin. The closer they get to the truth, the nearer every-

one is dragged to their limits, their failings and their buried pasts.

The ABC's of Getting Out of Debt illustrates how to: * Beat the Lenders at Their Own Game * Understand Your Credit Report * Repair Your Own Credit * Master the Psychology of Debt * Deal with Debt Collectors * Avoid Credit Scams * Win with Good Debt * Take Charge of Your Finances Garrett's book reveals how each piece of real estate you own is a business involving all sections of Rich Dad's B-I Triangle. The B-I Triangle is from Rich Dad's Guide to Investing. Look for other Advisors to complete the B-I Triangle.

By knowing the five basic breeds of people—the Pit Bull, the Golden Retriever, the Poodle, the Chihuahua, & the Basset Hound—readers will have the necessary insight to improve their business & selling savvy. SalesDogs will: * Introduce Five Breeds of SalesDogs! * Reveal the five simple but critical revenue-generating skills to generate endless streams of

qualified buyers & life-long sales * Teach you how to identify your "breed" & play to your own strengths * Give you the steps to inspire & direct any group of sales people into a charging pack of blue-ribbon SalesDogs * Show you how to reduce your sales effort, increasing your sales results * Teach you how to radically change your attitude in thirty seconds or less so you can direct your financial results.

The author presents his advice and techniques for developing personal salesmanship skills.

Hopelessly in a funk with no apparent way out, mortgage industry veteran, Mark Stiles, grasped desperately to the only thing that could help: CHANGE. For the past few years, Mark has been stuck in a life of mediocrity - unfulfilled and simply getting by..... Slowly, but surely, both his personal and professional lives have derailed and are on a one-way track to disaster. Now, after a chance encounter with an old friend and colleague in the business, Mark is presented with a challenging opportunity that can radically change his life. A change that could not only allow him to achieve his dreams and provide an abundant life for his family, but a change that could inject long-forgotten purpose, meaning and fulfillment back into his career and very soul. Whether you're a mortgage veteran or a newbie to the residential mortgage scene, this book is possibly the answer to your problems! It not only provides solutions to the issues you've faced with loan files, but it outlines a proven, strategic framework for re-structuring your life to reach all the goals you've set for yourself and achieve unlimited success. The only question is: are you prepared to hit the Reset button and change?

Bucky is smarter than the average

sheep. He is destined to become leader of his flock, which lives peacefully on the idyllic hills of California's Central Coast. When Bucky learns an awful secret, he attempts to warn the sheep of his flock of the true intentions of the shepherd and the dog who watch over them. But the sheep think and speak in simple sheepisms and are unable to accept or believe what he has to tell them. One old ram, the black sheep of the flock, believes him. He tells young Bucky of a mythical ram named Zeus and his flock of wild sheep who live in freedom on Liberty Mountain. The two sheep must decide whether to remain with the flock or escape. The decision is made and they set out into the wild in search of Zeus and his wild sheep. A harrowing odyssey ensues. Gus Flory's THE SHEEPLE is an epic tale of adventure sure to capture the imagination of the young and not so young alike.

Your dog may not speak human, but he or she has much to share about the most important things about being human. Just ask anyone who has been blessed with the companionship of a loyal, loving pet. "Lessons from Rocky & His Friends: "Pawprints on the Heart" by author Bradford P. Miller celebrates these furry friendships everywhere, while also illuminating the uplifting life lessons we can learn from our beloved dogs. The first in a series of pet-friendly books, this collection of heart-warming, humorous stories reflects on four-legged friends who enriched many lives, teaching us all we need to know about love, joy, caring, compassion, healing, and unconditional friendship. With wit, warmth, and rich insight, "Lessons from Rocky & His Friends": "Pawprints on the Heart" gathers seventy-seven first-person stories from a wide range of people who have benefited tremendously from letting dogs into

their lives—and into their hearts. The stories are organized into twelve chapters that each highlights an aspect of these extraordinary friendships, which result in significant emotional benefits. Each story details an enriching, life-embracing canine trait that offers solace, strength, companionship, and more. In addition, each contribution contains an inspiring quote that further spotlights the value of this special bond. For example, Chapter 1, “They Call It Destiny,” reveals how our dogs frequently pick us instead of the reverse, starting with a woman who reluctantly agrees to get a new dog years after her last passed away, to find instant kinship in a little rescue puppy, Rudy. In Chapter 5, “Way Smarter,” a couple endeavor to train a howling Neapolitan Mastiff named Dino, until they learned from a two-year-old how to communicate effectively with him. Chapter 9, “Just Plain Funny,” looks at the lighter side of beastly behavior, while Chapter 12, “Love is All You Need,” reveals the boundless love our dogs can express. Certain to capture your heart and lift your spirits, this frequently funny, always entertaining collection is perfect for any dog lover in your life—or, if you cherish everything your dog has given you, as a little gift to yourself. Radiating with goodness and faith, “Lessons from Rocky & His Friends:” “Pawprints on the Heart” will have you laughing, crying, and reaching over to give an affirming pat to your own canine companion. It's a feel-good book certain to be a beloved part of your library that is likely to be dog-eared from repeat readings! “If you have ever loved a pet—and who hasn't—you will love this book. You'll laugh, you'll weep, and you'll relate to the passion that pet owners have for their furry friends. This is the gift that you will want to give your friends.” Alicia BlodgettAu-

thor of “Just the Two of Us”

Just for a moment imagine yourself the spouse or even the parent of someone in prison. What images come to your mind? In her story, the author challenges us to think outside of our own mindsets. Through the writer's eyes you will see glimpses of what it is really like from the outside looking in. It is her hope that as you read you will not only recognize things that have “imprisoned” you but that you will be set free from those things. Isaiah 61:1 The Spirit of the Lord is upon me because the Lord hath anointed me to preach good tidings unto the meek; he hath sent me to bind up the brokenhearted, to proclaim liberty to the captives, and the opening of the prison to them that are bound... -----

----- Regina Moody currently lives in Kinston, Alabama. She and Mickey have been married for 19 years. They have one son (Braxton Lee Moody). She is employed full time as a nurse. She and her family attend New Life Worship Center in Samson, Alabama. In recent years, she has served on many Kairo's outside teams. (An international ministry designed to help women who have loved ones incarcerated). Presently she helps with a local jail ministry.

What happens when Cooper, a newly adopted puppy, takes up residence in Henry's home? The little pooch sure is adorable, but who knew he had so much to learn! Love Me Gently is a kid's guide to man's best friend. It captures the everyday challenges of raising a pup through a child's eye. But who is teaching who? Henry may be coaching Cooper, but he is also discovering valuable lessons about responsibility, unconditional love, patience, and kindness along the way!

You've got a brilliant business idea for a product or service. To move your idea from concept to reality, you need to acquire capital and start your own enterprise. There's just one problem-you don't know how to do that. You could pursue a college degree in entrepreneurship, but time is money, and before you graduate, your competitors could be profiting from your idea. You'll get quicker results by reading *Start Your Startup Right*, a comprehensive guide to commercializing your business idea. Author and award-winning entrepreneur Gregory M. Coticchia, MBA, PC, brings over thirty years of experience to bear on the startup process. You'll discover practical examples of what you should-and should not-do to get your new enterprise off the ground. You'll also master business- and product-marketing strategies and learn the eight steps needed to attract customers and make sales. Along the way, you'll read real-life examples illustrating the challenges and pitfalls of entrepreneurship. Even if you've never taken a single business course, *Start Your Startup Right* will give you all the information you need to confidently launch your company and see your dreams transformed into a commercialized product, service, or business.

Have you ever wondered what Santa Claus does for fun in his spare time? Now you can find out with *Santa's Hobbies*. This book also includes a mini game where the reader can find hidden stars on each page. This picture book is for children ages 2-5.

Sit. Stay. LEAD!*The Presidogs of the United States of Pawmerica* is a re-imagining of history, telling the story of the forty-four men who have led this nation as if they were furry, fun-loving dogs. How would a rambunctious pooch have handled the Embargo Act of 1807? Or the

Cuban Missile Crisis? Or a Civil War?! This coffee table book answers these questions, as well as provides the reader with an endless supply of historical and pawlitically charged puppy puns. Con-
sti-CHEW-tion, anyone? Since every president is matched to a different breed of dog, this full color volume provides the reader with a concise personality profile for each represented breed. It's a great gift idea for animal lovers, history buffs, goofballs, hipsters, and children of all ages. Learn about history! Learn about dogs! All while laughing your silly head off. *The Presidogs of the United States of Pawmerica* is a quirky, educational and thoroughly adogable read for the whole family!

Papillon, Papillon Training: Think Like a Dog, But Don't Eat Your Poop! Papillon training system. Fastest Way to No More Papillon Poop! For both new and seasoned Papillon owners, whether a puppy, or adult Papillon. Just open it up and read simple, clear, step by step Papillon, dog training techniques and commands and start training your Papillon in hour one. [NOW!] Papillon Breed Expert Step by Step Guide for rapid command adoption, learning and doing. This is EXACTLY How to train your Papillon puppy, and Papillon adult dog too, while using Papillon specifically designed dog training methods, made to be simple, fun, fast and effective to train and adopt for both you and your Papillon. *Papillon Dog Training Specifically geared towards your Papillon breed*, we created the Rapid Command Adoption Papillon training system. We are sincere and caring when considering the importance of delivering a best of breed specific Papillon puppy and dog training system. We are serious about the information you need, the steps you will take, and the results you both de-

serve when you act today and for a long term, healthy and happy life together. So serious in fact, I managed to pepper in a wee bit of humor along the way. There is design and reasoning behind my terrible one-liners too. You see, a major secret to your Papillon puppy training success includes and certainly depends on your happiness, attention, attitude, approach, and type of command delivery you give. It's an easy philosophy too; the more you have fun, the better responses you will get, and the better experience your Papillon will have too. You can secure your outcome simply by choosing right now to put our cutting edge, Breed Specific Papillon Training eBook System to work with your dog now, and start seeing positive dog obedience results immediately using our Rapid Command Adoption Papillon training system. . Papillon puppies and adult dogs can enjoy rapid dog-training results. Our purpose is to offer you and your new puppy or dog, the best possible Papillon results-getting-dog-training-system. We are serious about your results, and you might have some fun during the process of training you Papillon using our new and improved Papillon Breed Specific dog training system. Here's exactly how to train your Papillon puppy and adult dogs too. Its all laid out for you right now in an exacting, yet simple, fun, short, fast, and highly effective dog training guide for Papillons. Title says it all. Think Like a Dog, but don't eat your poop! Paws on, Paws off; How to Train Your Papillon? Go ahead download it we guarantee our trainings material. Who knows right? You may just have a laugh while teaching your dog rapid command adoption. Enjoy! Thanks for reading, my family is grateful, and we sincerely appreciate your business, Paul Allen Pearce Author, Trainer, Dog Lover of the Papillon Papillon, Papillon dog training,

potty training tips for Papillon puppy training, Papillon information, to train my Papillon training guide eBook, crate train my Papillon Breed, train my Papillon.P.S. - Remember to always "Think Like a Dog ~ But Don't Eat Your Poop!" - While Training Your Papillon

Here's how to Stop and reduce Hair Loss, featuring 322 extremely effective tips for Hair Loss relief. If you are suffering from Hair Loss and want to get instant solution than you need to read this book right now as it may be the most important thing you'll read in a long time. Here's just a fraction of what you're going to discover in this book that you simply will not learn anywhere else: * How to best deal with Hair Loss - ignoring it won't make it go away - strategies for handling Hair Loss like a pro. * Amazingly simple, yet ultra-powerful things you can do right now to get immediate solution. * The surprising "little-known tricks" that will help you combat Hair Loss - and win! * The most effective ways to treat Hair Loss so you get instant relief. * Proven Hair Loss natural treatments - be ready to be surprised when you discover how easy and effective this is. * The simple unvarnished truth about what works and what doesn't work when dealing with Hair Loss, this is really crucial! * Discover how to solve Hair Loss - without spending a fortune on expensive drugs and treatments. * Scientifically tested tips on managing Hair Loss while avoiding the common mistakes that can cost you dearly. * Sure-fire tips to beat Hair Loss naturally on a budget. * Extremely effective ways to prevent Hair Loss. * Hair Loss myths you need to avoid at all costs. * The vital keys to successfully beating Hair Loss, these elements will make a huge difference in getting Hair Loss relief. * Little known home remedies for Hair Loss that the drug compa-

nies don't want you to know. * How to dramatically block the effects of Hair Loss. * How to make sure you come up with the most effective solution to your Hair Loss problem. * Surprising weird signs you have Hair Loss. * A simple, practical strategy to dramatically reduce Hair Loss, but amazingly enough, almost no one understands or uses it. * The top mistakes in treating Hair Loss at home - and how to avoid them (ignore it at your own peril!) * What nobody ever told you about Hair Loss treatment. Insider secrets of avoiding the most bothersome symptoms. * Find out the easiest, simplest ways to deal with Hair Loss successfully, be ready for a big surprise here. * All these and much much more.

Written by an expert dog whisperer and dog owner, the Kelpie Complete Owner's Manual has the answers you may need when researching this tireless herding breed. Learn about this highly energetic, very smart, purebred and find out whether or not this outstanding working dog will be the best choice for you and your family. Learn everything there is to know, including little known facts and secrets and how to care for every aspect of the Kelpie 's life. This manual contains all the information you need, from birth to the Rainbow Bridge, including transitioning through house breaking, care, feeding, training and end of life, so that you can make a well-informed decision about whether or not this dog is the breed for you. If you already have a Kelpie, this book will teach you everything you need to know to make your dog a happy dog and to make you a happy dog owner. The author George Hoppendale is an experienced writer and a true animal lover. He enjoys writing animal books and advising others how to take care of their animals to give them a happy home. Co-Author Asia Moore is a

professional Dog Whisperer, Cynologist and Author, living on Vancouver Island, off the west coast of British Columbia, in Canada, who believes that all humans and dogs can live together in harmony. She and her dog whispering team, which includes an 8-year-old Shih Tzu named Boris, teach dog psychology to humans, to help alleviate problem behaviors that arise between humans and their canine counterparts so that everyone can live a happy and stress-free life together. Covered in this book: - Temperament - Pros and Cons - Vital statistics - Before you buy - Choosing the right dog - Finding a breeder - Puppy proofing your home - The first weeks - Health and common health problems - Medical care & safety - Daily care - Feeding - Bad treats and snacks - Good treats and snacks - House training - Grooming - Training - Poisonous Foods & Plants - Caring for your aging dog and much more.

"He Walks with Dragons" takes place when what was, what is, and what shall be were one in the same. Draig, a boy on the verge of his manhood, is summoned to the majestic mountain by the Great Ones. There he finds out he is about to transcend the ages and risk his life to prevent the destruction of mankind. Born into the naïve innocence of ancient man, Draig lives a simple pastoral existence in a quiet, small village. But one day he is flung on a magical journey into a forbidden new world. There, Draconos, a dragon, befriends the boy, training him in the art of warfare. From this day forward, the young boy finds himself in awe at the wonders the world holds for him. Not only has Draig become a man, but he is living like a dragon and learning their mystical powers. "From the time Man first crawled upon this earth...we found him worthy to take his rightful place among the creatures that walk up-

on the earth. While hiding in the shadows, we have protected him. We have nurtured him all these many ages. But now man grows in great numbers and makes war on everything he sees." And when the time comes, will Draig be willing to lay down his life for the sake of saving the dragons? And when the dragons are gone, where will he go? He is no longer just a man.

You have a Bully. You want to know how to avoid its bad behaviours, right? Like pee at home, bark a lot, or even growling! Then you need to know how to train your dog, don't you think? How to educate it so you don't need to worry about pee, growl, barks or anything but a good and healthy dog. Here is where this book can help you.

Written by an expert dog whisperer and dog owner, the Hovawart Complete Owner's Manual has the answers you may need when researching this medium to large-sized working dog. Learn about this outstanding guardian and watchdog and find out whether or not the ancient German bred Hovie will be the best choice for you and your family. Learn everything there is to know, including little known facts and secrets and how to care for every aspect of the Hovawart's life. This manual contains all the information you need, from birth to the Rainbow Bridge, including transitioning through house breaking, care, feeding, training and end of life, so that you can make a well-informed decision about whether or not this dog is the breed for you. If you already have a Hovawart, this book will teach you everything you need to know to make your dog a happy dog and to make you a happy dog owner. The author George Hoppendale is an experienced writer and a true animal lover. He enjoys writing animal books and advising

others how to take care of their animals to give them a happy home. Co-Author Asia Moore is a professional Dog Whisperer, Cynologist and Author, living on Vancouver Island, off the west coast of British Columbia, in Canada, who believes that all humans and dogs can live together in harmony. She and her dog whispering team, which includes an 8-year-old Shih Tzu named Boris, teach dog psychology to humans, to help alleviate problem behaviors that arise between humans and their canine counterparts so that everyone can live a happy and stress-free life together. Covered in this book: - Temperament - Pros and Cons - Vital statistics - Before you buy - Choosing the right dog - Finding a breeder - Puppy proofing your home - The first weeks - Health and common health problems - Medical care & safety - Daily care - Feeding - Bad treats and snacks - Good treats and snacks - House training - Grooming - Training - Poisonous Foods & Plants - Caring for your aging dog and much more.

The Tyler family had the perfect life - until sixteen-year-old Leah decided she didn't want to be perfect anymore. While Leah's parents fight to save their daughter from destroying her brilliant future, Leah's younger sister, Justine, must cope with the damage her out-of-control sibling leaves in her wake. Will this family survive? What happens when love just isn't enough? Jodi Picoult fans will love *In Leah's Wake* - a heartbreaking, ultimately redemptive story about family, connection and our responsibility to those we love.

Dating Backwards is a fresh look at some old concepts along with some common sense ideas about dating. It is a path to discover the extraordinary person you are and who will best be your extraordinary partner in life. This book will help

you identify the different types of love, introduce you to the concept of the Four Cornerstones of Relationships and show many of the mistakes people continually make as they search for and enter into relationships. The principles in this book are designed to help singles from 18 to 80 and beyond. The journey begins with determining what type of relationship you want and then you will be guided in developing your "Must Haves" list. This list is the discovery of characteristics which results in the best relationship for you. We help you uncover the "Deal Breakers" which guides you away from repeating the same mistakes over and over. You will learn to identify your personal Red Flags that are warnings signs which provide you protection and guidance in choosing a potential mate. You will find guidance to help you to determine and discover what qualities you have to offer to a potential mate and uncover any qualities you possess that may be "Deal Breakers" to others. We all carry baggage in life and into a relationship. What is packed in your bag? Do you bring family issues? Do you bring issues from past relationships? Common questions answered are: How soon should you date after a divorce? What about dating after the death of a spouse? Do you have children and what is the impact of dating on them? How do you prepare your family for you entering back into dating? Then there are the extended families. How do you and your potential mate get along with each other's extended family? What about exes and their extended families. How will all of these potential relationships affect your relationship with your soul mate? These questions are covered and more. Extraordinary communication is extremely important in a relationship. This book will help you with a basic understanding of verbal

and non verbal communication. Open communications on topics that can be difficult to discuss are addressed. Topics like; How do you handle money? Physical intimacy, food, music, household chores, hobbies, spare time are just a few of the topics that require excellent communication. Finally, we discuss dating, where to look, and how to present or market yourself to find a potential mate. We also review Respect, One Sided Romance, Physical Intimacy and Loneliness among other situations that can occur while on your journey to seek your soul mate. This book is the culmination of many years of education (both formal and informal), observation, personal experience and prayer. God has blessed Rick and Penny by bringing them together to create this work. There is also some other very good information available and some of it we even recommend as additional resources to our readers. The key is to find what works for you. Hopefully you will gain some practical information that will help turn your unsuccessful dating and decision making habits into an extraordinary relationship. Our society has neglected, ignored and drifted away from the use of this practical information for more than 50 years. It is our grandest hope that this book will help at least some of our readers make better dating (and life) decisions and start Dating Backward.

An extraordinary collection of business success stories--all applying the principles from the #1 "New York Times" best-seller "Rich Dad Poor Dad."

All profits from the sale of Shiftability will be donated to charity water.org. Acclaimed business leaders Mitch Little and Hendre Coetzee share their decades of expertise in this innovative guidebook focused on helping you succeed in the sales force. The ways we do business

and engage with customers are constantly changing in our high-tech, global world. Sales professionals must also change their methods to reach clients. In their book, Mitch and Hendre show how to achieve the mind-set shift you need first in order to have the capacity to change your methodologies. Mitch's expertise comes from leading sales and marketing teams at Microchip Technology, which reached its one-hundredth consecutive quarter of profitability in 2015. Hendre is a transformation specialist and advises business executives and boards on reaching their full potential. Together, these experts identified six core shifts-some surprising-that will empower sales professionals and lead to success. The sales world will continue to undergo dramatic changes. New strategies and methods are essential, but they require the right mind-set. Shiftability lays the necessary mental groundwork sales professionals need in order to implement these changes in methodology and thrive in a new environment. Brent Adamson, author of *The Challenger Sale* and *The Challenger Customer*, reiterates the importance of adaptability in the sales profession in his foreword.

A classic novel of adventure, drawn from London's own experiences as a Klondike adventurer, relating the story of a heroic dog caught in the brutal life of the Alaska Gold Rush. Note.

A funny, fun, fully illustrated look at over-the-top dogs and their owners.

Reveals how to actually speed up and maximize the return on investments to achieve total financial independence.

'I found with years of human/dog training and reading many books on training, sometimes, the simplest things were missing from the human/dog instructions. Answering many calls to assist families

and their dogs, I decided to put all the 'most asked for' solutions in one place.' Roxane Knott This is a guide to help you with your new, or long standing, Canine family member. If you are delving into the adventures of dog ownership or looking for ways to get over those doggie hurdles with some straight talking then this is a great book for you. It gives you all the simple, little tips to fill in the missing spaces of those major dog training techniques.

Self-Awareness is often viewed as the cornerstone for personal and leadership successes. By having a conscious knowledge of your character, and understanding your natural tendency to act in a way that energises and recharges you throughout the day, making achievements in life would simply be a walk in the park. Unfortunately, such a simple pathway to achievement is often obscured by the general consensus such as: "what a best salesman should do", and "how a great leader should behave". Attempting to fit into the "mould of a great leader" or the "mould of a good salesman", would not only prevent you from achieving your goals, it would make you appear cringey, or worse, drain away all your energy, leaving you feeling tired, and questioning the purpose of your existence and your goals in life. Motivational trainings, time management trainings, etc, have their values, however, without first having an elevated self-awareness, attempting to follow the "steps" and "to-do lists" in those trainings would likely result in frustration and end up stopping the practices altogether. Anybody who exhibits the above "symptoms", or feel that you could have attained greater heights in your career and life, but for whatever reasons, unable to do so, this book is tailored specially for you. In this book, you will discover that everyone is

unique, and that by understanding your own unique talents, and leveraging on it, you can achieve your greatness in your own unique and energising way. This book adopts a practical approach that focuses on helping the readers elevate their self-awareness, with the main objective of empowering them to achieve their personal and leadership successes. "Self-awareness doesn't stop you from making mistakes, but it allows you to learn and correct them." – Prof. Roy Ling (LEAD Program Instructor) "The essence of good strategy is being aware of your strengths and your rival's weaknesses and applying your strengths against your rival's weaknesses." – Prof. Ishtiaq Pasha Mahmood (Head of Department and Professor Strategy & Policy, NUS Business School) "Your strengths are the foundation to your greatness. Find ways to play to your strengths." – Coach Jason Ho (Performance coach)

The number one skill for any entrepreneur or business owner is the ability to sell. Why? Because sales = income. Yet, many fail financially not because they do not have great ideas or even good work ethic, but typically because they don't know how to, refuse to, are afraid to, or don't think it is important to know how to sell. SalesDogs was written as the very first of the Rich Dad Poor Dad "how-to" Advisory series to teach in a very fun and impactful way how to overcome the fears, the myths and the obstacles to selling your products, services or yourself. It then teaches a simple, time-proven process of selling that will generate great income in most any business. The reader will learn the five most important selling skills to master, how to overcome any objection, manage a territory and much more. The book quickly de-bunks the idea that you have to be an overly aggressive "attack dog"

to be successful. It uses the metaphor of "man's best friend" to say that a great sales person is like a loyal, persistent and lovable canine. It stipulates that there are five different "breeds" or personalities of SalesDogs that can each make a lot of money by playing to its strength. You will learn how to identify, maximize and train to that strength and also how to teach others on your team to do the same. While the book is fun and engaging, it also dives deep into the personal development issues that block a person's ability to generate income and how to overcome them. The book is perfect for first time salespeople, individuals who are uncomfortable with the notion of "selling", those who need to train others to sell and those who want to simply get better quicker.

If you go to live on the Niger River in West Africa, don't forget your pole, your sense of humor, and your camera! Provides answers to these important questions: How do you land an electric fish, and what if you screw up? What happens when a cobra tries to get in the boat? Which one lure will catch tigerfish, Nile perch, catfish, Tilapia, etc? Where do you catch a tigerfish, and then how do you deal with its teeth? When is a fish going to kill you if you eat it? Who might you meet, and what are they saying? A two-year account of sport and traditional fishing by a fish biologist Peace Corps Volunteer in Mali, West Africa. This photo-journal contains 19,000 words and 140 black and white photographs. (Plus, get a FREE full-color ebook when you order from Amazon and select the Match-Book offer) Tigerfish! opens with sport fishing, and details the author's pursuit of tigerfish, Nile perch, and other species including the dubious dodo. The second part is an account of experiences and ob-

servations made during the large community fishing events that take place in the waters of the floodplain during the dry season. The third section provides a brief description and numerous pictures of the life and work of small-scale commercial Somono fishers. The final section documents two traditional fire hunts on the Niger River floodplain. The quality of photos is better than most pictures of the Loch Ness Monster...

GREAT GIFT IDEAS | COLOURING BOOKS FOR GROWN-UPS This incredible Adult Coloring Book by best-selling artist This book is the perfect way to relieve stress and while enjoying beautiful and highly detailed images. Product Details: Printed single sided on bright white paper Perfect for all coloring mediums High quality paper Large Size format 8.5" x 11.0" pages

Have you ever felt that it was impossible to be a salesperson? According to David Anderson, America's Millennial Business Coach, everyone is a salesperson, but most just don't know it! Pitch Close Upsell Repeat is designed to help even the most timid individual approach sales and business as a game to be played with passion, intensity and fun. Having spent a more than 2 decade career in entertainment and marketing, David's knowledge comes from both a practical and innovative standpoint. David has worked with businesses from all walks of life. As a salesperson and social media guru, David has generated millions of dollars in revenue for amazing brands ranging from Nutrisystem to Les Brown to iHeartMedia and Radio One. It's those successes that inspired him to create <http://ibranduniversity.com> to help entrepreneurs grow and profit from their businesses. If you're willing to do the

work, David will bring you into his thought processes and numerous experiences in business, illustrating his 4 step plan for success: Pitch, Close, Upsell, Repeat

Structophis is a heartwarming YA adventure from the author of *The Book of Deacon*, *Bypass Gemini*, and *Free-Wrench*. It is based upon a concept and artwork by ProjectENDO. In a small town in Colorado, Markus Spiros was just getting his life on track. By day he worked as a veterinary tech, by night he took classes. His steady little routine was rolling along nicely when his impulsive Uncle Dimitrios threw a wrench in the works. Thanks to an unannounced trip, Markus had to swing by his uncle's bistro to tend to the 'special oven.' When he arrived, he discovered it wasn't the oven that was special, it was the rare and exotic egg that had been incubating inside it. And now it had hatched. Suddenly, Markus found his life had become a good deal more complicated. The creature was a Structophis Gastrignae—a strange creature that was equal parts dragon and oven—and she'd become quite a big girl. Large as a refrigerator and curious as a toddler, the creature he'd dubbed Blodgette would have been a handful in any situation. Markus had bigger problems than figuring out how to take care of her, though. Owning such a rare and special beast was illegal, so should the cops learn of it, Markus would be destined for jail. Worse, there were certain unscrupulous people who would do anything to acquire Blodgette. Now, with the help of his old classmate Gale, Markus must scramble to stay two steps ahead of the authorities and a corrupt CEO, all while being the best 'mommy' he can be to his brand-new pizza dragon.