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XGO32V - BENJAMIN KRAMER

An essential reference for deploying IPv6 in broadband networks With the exponential growth of the Internet and increasing number of end users, service providers are increasingly looking for ways to expand their networks to meet the scalability requirements of the growing number of Internet-ready appliances or "always-on" devices. This book bridges a gap in the literature by providing coverage of Internet Protocol Version 6 (IPv6), specifically in broadband access networks. The authors, who are Cisco Certified Internetworking Experts (CCIE), provide comprehensive and first-rate coverage of: IPv6 drivers in broadband networks IPv6 deployment in Cable, DSL, ETTH, and Wireless networks Configuring and troubleshooting IPv6 gateway routers and host Configuring and troubleshooting IPv6 edge routers Configuring and troubleshooting IPv6 provisioning servers The authors also discuss challenges faced by service providers and how IPv6 addresses these issues. Additionally, the book is complemented with ex-

amples throughout to further facilitate readers' comprehension and a real large-scale IPv6 BB SP case study is presented. Deploying IPv6 in Broadband Access Networks is essential reading for network operators, network design engineers and consultants, network architects, and members of the networking community.

A practical how-to guide for students and a powerful reminder of the value of a humanities education In recent decades, the humanities have struggled to justify themselves in the American university. The costs of attending a four-year college have exploded, resulting in intense pressure on students to major in STEM (science, technology, engineering, and mathematics), business, and other pre-professional or "practical" majors that supposedly transmit more marketable skills than can be acquired from the humanities. But, as Laurie Grobman and E. Michele Ramsey argue, this vision of humanities majors idly pondering the meaning of life for four years is inaccurate. Major Decisions demonstrates how choosing a major in the humanities is a worth-

while investment in a global economy that is shifting in the direction of college graduates who think broadly, critically, and ethically. Indeed, the core skills and knowledge imparted by an education in the humanities—including facility with written and verbal communication, collaboration, problem-solving, technological literacy, ethics, leadership, and an understanding of the human impacts of globalization—are immensely useful to employers across a variety of sectors. Major Decisions serves as a deeply informative guide to students and parents—and provides a powerful reminder to employers and university administrators of the true value of an education in the humanities.

Dependency-based methods for syntactic parsing have become increasingly popular in natural language processing in recent years. This book gives a thorough introduction to the methods that are most widely used today. After an introduction to dependency grammar and dependency parsing, followed by a formal characterization of the dependency parsing problem, the book surveys the three major classes of parsing models that are in current use: transition-based, graph-based, and grammar-based models. It continues with a chapter on evaluation and one on the comparison of different methods, and it closes with a few words on current trends and future prospects of dependency parsing. The book presupposes a knowledge of basic concepts in linguistics and computer science, as well as some knowledge of parsing methods for constituency-based representations. Table of Contents: Introduction / Dependency Parsing / Transition-Based Parsing / Graph-Based Parsing / Grammar-Based Parsing / Evaluation / Comparison / Final Thoughts

New and classical results in computational complexity, including interactive proofs, PCP, derandomization, and quantum computation. Ideal for graduate students.

At a time when computers were a short step removed from mechanical data processors, Licklider was writing treatises on "human-computer symbiosis," "computers as communication devices," and a now not-so-unfamiliar "Intergalactic Network." His ideas became so influential, his passion so contagious, that Waldrop coined him "computing's Johnny Appleseed." In a simultaneously compelling personal narrative and comprehensive historical exposition, Waldrop tells the story of the man who not only instigated the work that led to the internet, but also shifted our understanding of what computers were and could be.

This book opens with an explanation of the vibrations of a single degree-of-freedom (dof) system for all beginners. Subsequently, vibration analysis of multi-dof systems is explained by modal analysis. Mode synthesis modeling is then introduced for system reduction, which aids understanding in a simplified manner of how complicated rotors behave. Rotor balancing techniques are offered for rigid and flexible rotors through several examples. Consideration of gyroscopic influences on the rotordynamics is then provided and vibration evaluation of a rotor-bearing system is emphasized in terms of forward and backward whirl rotor motions through eigenvalue (natural frequency and damping ratio) analysis. In addition to these rotordynamics concerning rotating shaft vibration measured in a stationary reference frame, blade vibrations are analyzed with Coriolis forces expressed in a rotating reference frame. Other phenomena that may be assessed in stationary and rotating

reference frames include stability characteristics due to rotor internal damping and instabilities due to asymmetric shaft stiffness and thermal unbalance behavior.

Intended as a text for the undergraduate and postgraduate students of Chemical/Mechanical/Materials Engineering streams, this well-balanced book explains the fundamental principles and the applied aspects of cryogenic engineering. The author, with her vast and varied experience in teaching and allied fields, clearly enunciates the behaviour and various properties of common cryogenic fluids, methods of liquefaction, and separation and applications of cryogens with thermodynamic analysis for process selection. This profusely illustrated study with clear-cut diagrams and process charts, should serve not only as a textbook for students but also as an excellent reference for researchers and practising engineers on design of cryogenic refrigeration, and liquefaction and separation process plants for various applications. Key Features : Discusses various application areas of cryogenics including cryogenic propellants used in space propulsion systems. Analyzes measurement techniques for temperature, pressure, flow rate, and liquid level, and describes the unique behaviour of cryogenic fluids and materials at cryo-temperatures. Gives numerous solved problems and exercises that lay emphasis on honing the concepts discussed.

The state of the art of high-performance computing Prominent researchers from around the world have gathered to present the state-of-the-art techniques and innovations inhigh-performance computing (HPC), including: * Programming models for parallel computing: graph-oriented programming (GOP), OpenMP, the stages and transformation (SAT)approach, the bulk-synchronous parallel (B-SP) model, MessagePassing Interface (MPI), and Cilk * Architectural and system support, featuring the code tiling-compiler technique, the MigThread application-level migration andcheckpointing package, the new prefetching scheme of atomicity, anew "receiver makes right" data conversion method, and lessonslearned from applying reconfigurable computing to HPC * Scheduling and resource management issues with heterogeneoussystems, bus saturation effects on SMPs, genetic algorithms fordistributed computing, and novel task-scheduling algorithms * Clusters and grid computing: design requirements, gridmiddleware, distributed virtual machines, data grid services andperformance-boosting techniques, security issues, and openissues * Peer-to-peer computing (P2P) including the proposed searchmechanism of hybrid periodical flooding (HPF) and routing protocolsfor improved routing performance * Wireless and mobile computing, featuring discussions ofimplementing the Gateway Location Register (GLR) concept in 3Gcellular networks, maximizing network longevity, and comparisons ofQoS-aware scatternet scheduling algorithms * High--performance applications including partitioners, runningBag-of-Tasks applications on grids, using low-cost clusters to meethigh-demand applications, and advanced convergent architectures andprotocols High-Performance Computing: Paradigm and Infrastructure is aninvaluable compendium for engineers, IT professionals, andresearchers and students of computer science and appliedmathematics.

A guide for those who want to create an effective CV and use it to market themselves. It contains sample CVs and cover-

ing letters and interview guidance.

This work contains the papers of the thirteenth Conference on "Antitrust between EU Law and national law", held in Treviso on May 24 and 25, 2018 under the patronage of the European Lawyers Union – Union des Avocats Européens (UAE), the Associazione Italiana per la Tutela della Concorrenza - the Italian section of the Ligue Internationale du Droit de la Concurrence (LIDC)-, the Associazione Italiana Giuristi di Impresa (AIGI), the European Company Lawyers Association (E-CLA), and the Associazione Antitrust Italiana (AAI). Some of the papers have been extensively reviewed and updated by the authors prior to publication. The contributions contained in this volume are the result of an in-depth analysis and study of the most salient issues arising from the application of antitrust rules, carried out by experienced and high--ranking professionals, in-house lawyers, academics and EU/national and international institutional representatives who attended the Conference. They deal with extremely topical issues, lying at the heart of current antitrust debate. Some of the most contemporary topics include those related to private antitrust enforcement after the implementation of Directive 2014/104/EU, and to the interplay between antitrust and intellectual property rights. Ample consideration is also given to recent developments in the field of new technologies and the related antitrust issues, as well as to the relations between consumer protection and antitrust. * * * Questo volume contiene gli atti del XIII Convegno sul tema "Antitrust fra Diritto Nazionale e Diritto dell'Unione Europea", tenutosi a Treviso il 24 e 25 maggio 2018 con il patrocinio dell'Unione degli Avvocati Europei (UAE), dell'Associazione Italiana per la Tutela della Concorrenza - sezione italiana della

Ligue Internationale du Droit de la Concurrence (LIDC) -, dell'Associazione Italiana dei Giuristi di Impresa (AIGI), della European Company Lawyers Association (AEJE-ECLA) e dell'Associazione Antitrust Italiana (AAI). Alcuni contributi sono stati sostanzialmente rivisti ed aggiornati dagli autori prima della pubblicazione. Gli articoli contenuti nel presente volume sono il frutto del prezioso lavoro di studio e approfondimento delle più interessanti tematiche correlate all'applicazione del diritto antitrust, svolto da qualificati esponenti del mondo professionale, imprenditoriale, accademico ed istituzionale, intervenuti al Convegno. I contributi pubblicati affrontano temi di estrema rilevanza, che rappr sentano il cuore delle problematiche antitrust oggi maggiormente dibattute, tra le quali spiccano, per attualità, quelle connesse al private enforcement ed al risarcimento dei danni in seguito dell'attuazione della Direttiva 2014/104/UE, nonché alle interazioni tra diritto antitrust e diritti di proprietà intellettuale. Ampio spazio è inoltre dedicato alle tematiche concernenti le nuove tecnologie e la loro rilevanza dal punto di vista antitrust, nonché ai rapporti tra tutela del consumatore e diritto antitrust.

With this second volume, we enter the intriguing world of complex analysis. From the first theorems on, the elegance and sweep of the results is evident. The starting point is the simple idea of extending a function initially given for real values of the argument to one that is defined when the argument is complex. From there, one proceeds to the main properties of holomorphic functions, whose proofs are generally short and quite illuminating: the Cauchy theorems, residues, analytic continuation, the argument principle. With this background, the reader is ready to learn a wealth of

additional material connecting the subject with other areas of mathematics: the Fourier transform treated by contour integration, the zeta function and the prime number theorem, and an introduction to elliptic functions culminating in their application to combinatorics and number theory. Thoroughly developing a subject with many ramifications, while striking a careful balance between conceptual insights and the technical underpinnings of rigorous analysis, Complex Analysis will be welcomed by students of mathematics, physics, engineering and other sciences. The Princeton Lectures in Analysis represents a sustained effort to introduce the core areas of mathematical analysis while also illustrating the organic unity between them. Numerous examples and applications throughout its four planned volumes, of which Complex Analysis is the second, highlight the far-reaching consequences of certain ideas in analysis to other fields of mathematics and a variety of sciences. Stein and Shakarchi move from an introduction addressing Fourier series and integrals to in-depth considerations of complex analysis; measure and integration theory, and Hilbert spaces; and, finally, further topics such as functional analysis, distributions and elements of probability theory.

Criminal Justice: Theory Into Practice guides the student, instructor, and internship site supervisor through the entire internship process, offering advice and information for use at the internship site as well as pre-planning and assessment activities. Students learn basics such as choosing an internship site at either a public agency or a private firm, résumé writing techniques, interviewing skills, and the importance of setting and developing goals and assessing progress. It also serves as a reference tool for professors and supervisory personnel who assist and supervise the student during the experience. The objective of the book is to direct attention to professional and personal issues that occur during an internship program. What you find in this text is the culmination of more than 30 years of testing the authors' material with criminal justice interns. Updated with information on employment trends, potential placements available on the Internet, setting professional goals, and the pursuit of advanced studies. Explores the impact of the Millenials-generation student as "digital native," focusing on both the benefits and the dangers of social networking, creating and monitoring one's online identity, and utilizing and developing important skill sets for tech-savvy students. Applies the public policy concept of the "subgoverment" model to understand the complex relationships between criminal justice organizations and their stakeholders.

Employment News (01-15 September 2020) e-Book edition by Jagranjosh team is a latest and the best way to search for government jobs online across the country. This e-Book edition covers all the job notifications issued by various government organizations that includes central or State in the given time frame. The book is composed in such a way that it becomes the easiest way for any job seeker to exactly get what they want. Easy access to official notification, quick direct link to apply online and of course the official website for your handy future requirements, are some of the value additions to your government jobs searching hunt. Accumulations of vital information like Eligibility criteria, Application procedure, Important Dates are stated clearly for the feasibility of readers. On the whole, the Jagran Josh Employment News 01-15 September 2020 edition of

eBook includes many job notifications. We are sure to help you with this initiative of ours to build up a better future for you.

Praise for How I Became a Quant "Led by two top-notch quants, Richard R. Lindsey and Barry Schachter, How I Became a Quant details the quirky world of quantitative analysis through stories told by some of today's most successful quants. For anyone who might have thought otherwise, there are engaging personalities behind all that number crunching!" --Ira Kawaller, Kawaller & Co. and the Kawaller Fund "A fun and fascinating read. This book tells the story of how academics, physicists, mathematicians, and other scientists became professional investors managing billions." --David A. Krell, President and CEO, International Securities Exchange "How I Became a Quant should be must reading for all students with a quantitative aptitude. It provides fascinating examples of the dynamic career opportunities potentially open to anyone with the skills and passion for quantitative analysis." --Roy D. Henriksson, Chief Investment Officer, Advanced Portfolio Management "Quants"--those who design and implement mathematical models for the pricing of derivatives, assessment of risk, or prediction of market movements--are the backbone of today's investment industry. As the greater volatility of current financial markets has driven investors to seek shelter from increasing uncertainty, the quant revolution has given people the opportunity to avoid unwanted financial risk by literally trading it away, or more specifically, paying someone else to take on the unwanted risk. How I Became a Quant reveals the faces behind the quant revolution, offering you?the?chance to learn firsthand what it's like to be a?quant today. In this fasci-nating collection of Wall Street war stories, more than two dozen quants detail their roots, roles, and contributions, explaining what they do and how they do it, as well as outlining the sometimes unexpected paths they have followed from the halls of academia to the front lines of an investment revolution.

Getting a top campus placement is considered a hallowed accomplishment in college life. The optimal preparation for placements heavily involves peer to peer learning and access to relevant resources. Many students struggle through the placement season because they do not get the right advice and resources. We, 5 IIT Bombay graduates, have tried to bridge this gap by creating a solution that covers a wide range of topics including Resume making, HR Preparation, Case Preparation and Aptitude Test Preparation. We have created actionable frameworks using the insights that are passed on from seniors to juniors and have never been documented before. This book is our humble attempt to provide candidates with all the things they require for placement preparation.

The sourcing and recruitment community has come a long way from what it used to be 20 years back and as recently as 5 years back and the amount of technology changes has kept everyone on the tenterhooks. The methods that you would adopt or Boolean strings that used to work today may not work tomorrow and there is a constant learning curve to keep oneself updated and also brings a healthy level of competition among individuals eager to show their wares. The volume based or niche skills hiring has become a race to the finish. The individuals with the super sourcing as well as relationship management skills tend to be more often than not the winners in the end. The recruitment community looks

to find the needle in the haystack every day to find the right candidate to fulfill the hiring manager mandate. The ever bulging stock of search strings, productivity tricks and their ways of thinking they implement are a stuff of legend. The tools do not make a Sourcer or recruiter but they should always be seen as an assistant to free up their time for more productive conversations with prospective candidates. This exercise is an attempt to equip the Talent Acquisition community with the various ways and methods to optimize their time and find the relevant information (trends, movers and shakers etc.) to be better prepared to find relevant candidates for their clients (internal or external). It is by no means an exhaustive list but a start nonetheless.

Intended as an introductory text on Functional Analysis for the postgraduate students of Mathematics, this compact and well-organized book covers all the topics considered essential to the subject. In so doing, it provides a very good understanding of the subject to the reader. The book begins with a review of linear algebra, and then it goes on to give the basic notion of a norm on linear space (proving thereby most of the basic results), progresses gradually, dealing with operators, and proves some of the basic theorems of Functional Analysis. Besides, the book analyzes more advanced topics like dual space considerations, compact operators, and spectral theory of Banach and Hilbert space operators. The text is so organized that it strives, particularly in the last chapter, to apply and relate the basic theorems to problems which arise while solving operator equations. The present edition is a thoroughly revised version of its first edition, which also includes a section on Hahn-Banach extension theorem for operators and discus-

sions on Lax-Milgram theorem. This student-friendly text, with its clear exposition of concepts, should prove to be a boon to the beginner aspiring to have an insight into Functional Analysis. KEY FEATURES • Plenty of examples have been worked out in detail, which not only illustrate a particular result, but also point towards its limitations so that subsequent stronger results follow. • Exercises, which are designed to aid understanding and to promote mastery of the subject, are interspersed throughout the text. TARGET AUDIENCE • M.Sc. Mathematics The book is grouped under five main sub--themes as: Theme 1: Planning Development and Management of Digital Libraries; Theme 2: Collection Development in Digital Environment; Theme 3: Resource Sharing and Networking; Theme 4: New Technologies and Adaptability; Theme 5: Change Management Issues and Strategies.

Originally published in 2010, reissued as part of Pearson's modern classic series.

Longlisted for the National Book Award New York Times Bestseller A former Wall Street quant sounds an alarm on the mathematical models that pervade modern life -- and threaten to rip apart our social fabric We live in the age of the algorithm. Increasingly, the decisions that affect our lives--where we go to school, whether we get a car loan, how much we pay for health insurance--are being made not by humans, but by mathematical models. In theory, this should lead to greater fairness: Everyone is judged according to the same rules, and bias is eliminated. But as Cathy O'Neil reveals in this urgent and necessary book, the opposite is true. The models being used today are opaque, unregulated, and uncontestable, even when they're wrong. Most troubling, they reinforce discrimination: If a poor student can't get a loan be-

cause a lending model deems him too risky (by virtue of his zip code), he's then cut off from the kind of education that could pull him out of poverty, and a vicious spiral ensues. Models are propping up the lucky and punishing the downtrodden, creating a "toxic cocktail for democracy." Welcome to the dark side of Big Data. Tracing the arc of a person's life, O'Neil exposes the black box models that shape our future, both as individuals and as a society. These "weapons of math destruction" score teachers and students, sort r sum s, grant (or deny) loans, evaluate workers, target voters, set parole, and monitor our health. O'Neil calls on modelers to take more responsibility for their algorithms and on policy makers to regulate their use. But in the end, it's up to us to become more savvy about the models that govern our lives. This important book empowers us to ask the tough questions, uncover the truth, and demand change. -- Longlist for National Book Award (Non-Fiction) -- Goodreads, semi-finalist for the 2016 Goodreads Choice Awards (Science and Technology) -- Kirkus, Best Books of 2016 -- New York Times, 100 Notable Books of 2016 (Non-Fiction) -- The Guardian, Best Books of 2016 -- WBUR's "On Point," Best Books of 2016: Staff Picks -- Boston Globe, Best Books of 2016, Non-Fiction

In this brilliant work, the most influential philosopher since Sartre suggests that such vaunted reforms as the abolition of torture and the emergence of the modern penitentiary have merely shifted the focus of punishment from the prisoner's body to his soul.

SGN.The Ebook-PDF IIT Madras Humanities and Social Sciences Entrance Examination -HSEE Covers All Sections Of The Exam.

Essential Computer and it Fundamentals for Engineering And S

Criminal Justice Internships: Theory Into Practice, 8th Edition, guides the student, instructor, and internship site supervisor through the entire internship process, offering advice and information for use at the internship site as well as pre-planning and assessment activities. With more and more students engaging in internships as a means of enhancing their credentials, the internship has become a defining educational moment. Students learn basics such as choosing an internship site at either a public agency or a private firm, résumé writing techniques, effective use of social networks, interviewing skills, and the importance of setting and developing goals and assessing progress. It also serves as a reference tool for professors and supervisory personnel who assist and supervise the student during the experience. Key Features Addresses the needs of students, administrators, and criminal justice internship supervisors in one resource. Chapters end with practical exercises, such as: preparing for your internship; thinking about your internship placement; planning your internship; your role as an intern; political, economic, and legal factors at your site; assessing your internship. Covers online presence concerns to help students succeed in the age of social media, including protecting one's reputation and using LinkedIn effectively. Includes sample résumés and cover letters. Maintains an important focus on ethics in the workplace through all phases of the internship experience. Outstanding suite of ancillaries, including links to internship sites, Ethics-in-Practice Scenarios and Forms and Resources for students, and Instructor's Notes, Sample Syllabi, midterm questions, links to internship sites, and PowerPoint Lecture slides for instructors.

Emily Bronte was an English novelist & poet, who is best known for her only novel, "Wuthering Heights: She has written poems also such as - 'Poems by Currer, Ellis and Action Bell', 'A Death Scene', 'To a Wreath of Snow, and lots Many. 'Wuthering Heights' is a highly imaginative work of passion and hate. Author was interested in mysticism and used to enjoy her solitude outdoors. This novel consists of those elements. It is now considered a classic of English literature. It was published under the pseudonym - "Ellis Bell" The story is full of high creativity and very imaginative. It narrates revenge also. It revolves around the main character, Heathcliff. Wuthering Heights is his farmhouse. Heathcliff is a young orphan, who was brought by Earnshaw at Wuthering Heights, 30 years ago. Earnshaw loves him (Heathcliff) so much, even neglects his own children. After death of Earnshaw, his elder son Hindley becomes the new master of Wuthering Heights and he allows Heathcliff to stay there only as a servant. Catherine is in love with Heathcliff, but doesn't show due to her social statue. The story thus seems very interesting and it ends with sights of the ghosts of Catherine and Heathcliff. It consists of many ups and downs Readers will Surely going to enjoy the novel. It's Heartthrobing and it's very difficult to getup without reading the novel - fully.

For more than 40 years, Computerworld has been the leading source of technology news and information for IT influencers worldwide. Computerworld's award-winning Web site (Computerworld.com), twice-monthly publication, focused conference series and custom research form the hub of the world's largest global IT media network.

Oehlert's text is suitable for either a service course for non-statistics graduate students or for statistics majors. Unlike most texts for the one-term grad/upper level course on experimental design, Oehlert's new book offers a superb balance of both analysis and design, presenting three practical themes to students: • when to use various designs • how to analyze the results • how to recognize various design options Also, unlike other older texts, the book is fully oriented toward the use of statistical software in analyzing experiments.

After her mother's death, Lily Owens and her African-American maid seek refuge from the racism of their South Carolina hometown with eccentric beekeeping sisters in this coming of age story representing the letter "K" in a new series of twenty-six collectible editions.

Reviews the circumstances surrounding the Challenger accident to establish the probable cause or causes of the accident. Develops recommendations for corrective or other action based upon the Commission1s findings and determinations. Color photos, charts and tables.

The Global Innovation Index 2020 provides detailed metrics about the innovation performance of 131 countries and economies around the world. Its 80 indicators explore a broad vision of innovation, including political environment, education, infrastructure and business sophistication. The 2020 edition sheds light on the state of innovation financing by investigating the evolution of financing mechanisms for entrepreneurs and other innovators, and by pointing to progress and remaining challenges – including in the context of the economic slowdown induced by the coronavirus disease (COVID-19) crisis.

We all negotiate on a daily basis. We negotiate with our spouses, children, parents, and friends. We negotiate when we

rent an apartment, buy a car, purchase a house, and apply for a job. Your ability to negotiate might even be the most important factor in your career advancement. Negotiation is also the key to business success. No organization can survive without contracts that produce profits. At a strategic level, businesses are concerned with value creation and achieving competitive advantage. But the success of high-level business strategies depends on contracts made with suppliers, customers, and other stakeholders. Contracting capability—the ability to negotiate and perform successful contracts—is the most important function in any organization. This book is designed to help you achieve success in your personal negotiations and in your business transactions. The book is unique in two ways. First, the book not only covers negotiation concepts, but also provides practical actions you can take in future negotiations. This includes a Negotiation Planning Checklist and a completed example of the checklist for your use in future negotiations. The book also includes (1) a tool you can use to assess your negotiation style; (2) examples of "decision trees," which are useful in calculating your alternatives if your negotiation is unsuccessful; (3) a three-part strategy for increasing your power during negotiations; (4) a practical plan for analyzing your negotiations based on your reservation price, stretch goal, most-likely target, and zone of potential agreement; (5) clear guidelines on ethical standards that apply to negotiations; (6) factors to consider when deciding whether you should negotiate through an agent; (7) psychological tools you can use in negotiations—and traps to avoid when the other side uses them; (8) key elements of contract law that arise during negotiations; and (9) a checklist of factors to

use when you evaluate your performance as a negotiator. Second, the book is unique in its holistic approach to the negotiation process. Other books often focus narrowly either on negotiation or on contract law. Furthermore, the books on negotiation tend to focus on what happens at the bargaining table without addressing the performance of an agreement. These books make the mistaken assumption that success is determined by evaluating the negotiation rather than evaluating performance of the agreement. Similarly, the books on contract law tend to focus on the legal requirements for a contract to be valid, thus giving short shrift to the negotiation process that precedes the contract and to the performance that follows. In the real world, the contracting process is not divided into independent phases. What happens during a negotiation has a profound impact on the contract and on the performance that follows. The contract's legal content should reflect the realities of what happened at the bargaining table and the performance that is to follow. This book, in contrast to others, covers the entire negotiation process in chronological order beginning with your decision to negotiate and continuing through the evaluation of your performance as a negotiator. A business executive in one of the negotiation seminars the author teaches as a University of Michigan professor summarized negotiation as follows: "Life is negotiation!" No one ever stated it better. As a mother with young children and as a company leader, the executive realized that negotiations are pervasive in our personal and business lives. With its emphasis on practical action, and with its chronological, holistic approach, this book provides a roadmap you can use when navigating through your life as a negotiator.

InfoWorld is targeted to Senior IT professionals. Content is segmented into Channels and Topic Centers. InfoWorld also celebrates people, companies, and projects.

Class-tested and coherent, this textbook teaches classical and web information retrieval, including web search and the related areas of text classification and text clustering from basic concepts. It gives an up-to-date treatment of all aspects of the design and implementation of systems for gathering, indexing, and searching documents; methods for evaluating systems; and an introduction to the use of machine learning methods on text collections. All the important ideas are explained using examples and figures, making it perfect for introductory courses in information retrieval for advanced undergraduates and graduate students in computer science. Based on feedback from extensive classroom experience, the book has been carefully structured in order to make teaching more natural and effective. Slides and additional exercises (with solutions for lecturers) are also available through the book's supporting website to help course instructors prepare their lectures.

This book constitutes the refereed proceedings of the Indian Conference on Computer Vision, Graphics and Image Processing, ICVGIP 2006, held in Madurai, India, December 2006. Coverage in this volume includes image restoration and super-resolution, image filtering, visualization, tracking and surveillance, face-, gesture-, and object-recognition, compression, content based image retrieval, stereo/camera calibration, and biometrics.